

THE HONORABLE JOHN H. CHUN

UNITED STATES DISTRICT COURT
WESTERN DISTRICT OF WASHINGTON
AT SEATTLE

FEDERAL TRADE COMMISSION, *et al.*,

Plaintiffs,

v.

AMAZON.COM, INC., a corporation,

Defendant.

CASE NO. 2:23-cv-01495-JHC

STIPULATED MOTION AND
[PROPOSED] ORDER
REGARDING EXPERT
DISCOVERY

NOTE ON MOTION CALENDAR:
January 29, 2024

Pursuant to Fed. R. Civ. P. 29, the parties hereto, through their respective counsel of record, hereby stipulate to the following regarding the scope of expert discovery and testimony in this action.

1. Definitions

1.1 “Action” means the action filed in this Court under the caption *Federal Trade Commission, et al., v. Amazon.com, Inc.*, 2:23-cv-01495-JHC, including any related discovery, pretrial, trial, post-trial, or appellate proceedings.

1 1.2 “Communication,” “Communications,” or “Communicated” means any actual or
2 attempted dissemination, disclosure, transmission, transfer or exchange of information, opinions,
3 or thoughts and includes, but is not limited to, written, oral, and electronic correspondence
4 through text messages, social media and online postings, and any content on any messaging
5 applications such as, but not limited to, WhatsApp, Signal, Microsoft Teams, Confide, Facebook
6 Messenger, and Snapchat.

7 1.3 “Consultant” means a Person, retained by a Party or their Testifying Expert
8 specifically for purposes of the Action, to assist that Party in the prosecution or defense of the
9 Action, and who will not provide testimony pursuant to Fed. R. Civ. P. 26(a)(2). For the
10 avoidance of doubt, the term Consultant does not include a Party or a Party’s employees.

11 1.4 “Counsel” shall mean, as applied to outside counsel, counsel retained by a Party
12 or Parties in connection with the Action and, with respect to Amazon’s outside counsel, any
13 Related Action. As applied to in-house counsel, it shall mean any lawyer employed (or
14 previously employed, at the time of the pertinent communication) by a Party when acting
15 primarily in a legal capacity for that Party. As applied to Plaintiffs, this includes, but is not
16 limited to, (a) any attorneys who are, or previously were (at the time of the pertinent
17 communication), employed by the Federal Trade Commission and acting primarily in a legal
18 capacity for the Federal Trade Commission, and (b) any attorneys who are, or previously were
19 (at the time of the pertinent communication), employed by the relevant office of a Plaintiff State
20 and acting primarily in a legal capacity for that Plaintiff State. As applied to All Parties, the term
21 Counsel also includes, but is not limited to, any economists, financial analysts, statisticians,
22 paralegals, investigators, technologists, administrative assistants, and clerical and administrative
23 personnel employed by, or contracted with, the Party, provided that such employees or
24

1 contractors are acting under the direction or supervision of Counsel and in connection with the
2 Action or any Related Action.

3 1.5 “Defendant” means Amazon.com, Inc., including all of its employees, agents,
4 representatives, subsidiaries, and affiliates.

5 1.6 “Document” or “Documents” means the broadest possible definition possible
6 under Federal Rule of Civil Procedure 34 or any applicable local rule. Documents include any
7 and all Communications and/or electronically stored information.

8 1.7 “Party” means any Plaintiff or Defendant in the Action. “All Parties” collectively
9 means Plaintiffs and Defendant in the Action.

10 1.8 “Person” means any natural person, corporate entity, business entity, partnership,
11 association, joint venture, governmental entity, or trust.

12 1.9 “Plaintiffs” means the Federal Trade Commission and the Plaintiff States,
13 including all of their employees, agents, and representatives.

14 1.10 “Related Action” shall include the following actions: (1) *Frame-Wilson v.*
15 *Amazon.com, Inc.*, No. 2:20-cv-00424 (W.D. Wash.); (2) *De Coster v. Amazon.com, Inc.*, No.
16 2:21-cv-00693 (W.D. Wash.); (3) *Hogan v. Amazon.com, Inc.*, No. 2:21-cv-00996 (W.D.
17 Wash.); (4) *Hopper v. Amazon.com, Inc.*, No. 2:23-cv-01523 (W.D. Wash.); (5) *Zulily, LLC v.*
18 *Amazon.com, Inc.*, No. 2:23-cv-01900 (W.D. Wash.); (6) *People of the State of California v.*
19 *Amazon.com, Inc.*, No. CGC-22-601826 (Cal. Super. Ct.); (7) *District of Columbia v.*
20 *Amazon.com, Inc.*, No. 2021 CA 001775 B (D.C. Super. Ct.), dismissed, appeal pending, No. 22-
21 CV-657 (D.C. Ct. App.); (8) *Mbadiwe et al. v. Amazon.com, Inc.*, No. 1:22-cv-09542 (S.D.N.Y.);
22 and (9) any and all actions filed after the effective date of this Stipulation and Order that All
23 Parties agree and/or the Court determines meet the criteria of Local Civil Rule 3(g), (h).
24

1 1.11 “Staff” means any individual assisting or supporting a Testifying Expert or
2 Consultant specifically for the purposes of this Action. For the avoidance of doubt, it does not
3 include a Party or a Party’s employees, except that it includes a Party or Party’s employees who
4 are a Testifying Expert required to provide a report pursuant to Fed. R. Civ. P. 26(a)(2) or a Party
5 or Party’s employees who assist or support a Party or Party’s employees who are required to
6 provide a report pursuant to Fed. R. Civ. P. 26(a)(2).

7 1.13 “Plaintiff States” means the States of Connecticut, Delaware, Maine, Maryland,
8 Massachusetts, Michigan, Minnesota, Nevada, New Hampshire, New Jersey, New Mexico, New
9 York, Oklahoma, Oregon, Pennsylvania, Rhode Island, Wisconsin, and any other state or
10 territory of the United States of America that joins the Action.

11 1.14 “Testifying Expert” means a Person, retained by a Party or Parties specifically for
12 purposes of the Action, to assist that Party in the prosecution or defense of the Action, and who
13 is required to provide a report pursuant to Fed. R. Civ. P. 26(a)(2)(B) and/or any other Person
14 who is required to provide an expert report pursuant to Fed. R. Civ. P. 26(a)(2).

15 2. General Provisions

16 2.1 This Stipulation and Order applies to All Parties to the Action. This Stipulation
17 and Order provides the protocols applicable to conducting discovery relating to Testifying
18 Expert(s), Consultant(s), or their Staff. Nothing herein shall preclude any Party from seeking to
19 modify it later for good cause; prior to doing so, however, counsel of record shall meet and
20 confer among themselves in a good-faith effort to reach agreement as to the appropriate scope of
21 any modifications or revisions to this Stipulation and Order.

22 2.2 All Parties shall not serve subpoenas or discovery requests (for depositions or
23 Documents) on any Testifying Expert, Consultant, or their Staff. Instead, the Party proffering a
24

1 Testifying Expert will: (a) be responsible for producing all materials and information required
2 under this Stipulation or, to the extent not addressed in this Stipulation, under the Federal Rules
3 of Civil Procedure for the Testifying Expert, and (b) upon request, make the Testifying Expert
4 available for deposition at or reasonably near the Testifying Expert's workplace, unless
5 otherwise agreed by the Parties, and at a time mutually agreed to by All Parties, and consistent
6 with the Court's scheduling order(s).

7 2.3 All Parties agree to comply with the terms of this Stipulation pending the Court's
8 approval and entry of this Stipulation and Order.

9 3. Governing Law

10 3.1 Expert discovery shall be governed by the applicable provisions of the Federal
11 Rules of Civil Procedure, except as otherwise provided herein or in any other order in this
12 Action. For the avoidance of doubt, the requirements of Federal Rule of Civil Procedure
13 26(a)(2)(A), 26(a)(2)(B), and 26(a)(2)(B)(i) remain in effect and apply to this Action
14 notwithstanding this Stipulation and Order.

15 4. Expert materials to be disclosed

16 4.1 In lieu of the disclosures required under Federal Rule of Civil Procedure
17 26(a)(2)(B)(ii)-(vi), no later than three business days after the service of any Testifying Expert's
18 report pursuant to Federal Rule of Civil Procedure 26(a)(2)(B) or otherwise, the Party or Parties
19 proffering the Testifying Expert shall produce¹:

20
21
22 ¹ Paragraph 4.1 (including subparagraphs 4.1.1 through 4.1.5) applies to materials created or
23 communications occurring after the initiation of the Action in which the Testifying Expert
24 intends to testify (i.e., post-Action Documents and communications), and to materials created or
communications occurring prior to the initiation of the Action in which the Testifying Expert
intends to testify (i.e., pre-Action Documents and communications).

1 4.1.1 A copy of all data or other information referred to in the Testifying
2 Expert's report or declaration and/or relied on by the Testifying Expert in forming the Testifying
3 Expert's opinions (to the extent not already produced in discovery), including, but not limited to,
4 complete copies of all data sets from which information relied upon was derived or obtained, all
5 data and programs underlying any calculations, including all computer programs or code
6 necessary to recreate any data, intermediate working-data, calculations, estimations, tables, or
7 graphics, and including the intermediate working-data files that are generated from any initial
8 ("raw") data files and used in performing the calculations appearing in the report.

9 4.1.2 A list of all Documents referred to in the Testifying Expert's report or
10 declaration and/or relied upon by the Testifying Expert in forming the Testifying Expert's
11 opinions. For purposes of this list, identifying Documents by Bates number is sufficient. To the
12 extent that any such Documents do not already have a Bates number, copies of those documents
13 shall be produced. Such copies of Documents may be produced with a Bates number, but Bates
14 numbering is not required.

15 4.1.3 A statement of the witness's qualifications, including a list of all
16 publications authored, in whole or in part, by the Testifying Expert in the previous 10 years and
17 copies of all such publications that are not readily available publicly, provided that such
18 publications are accessible by the Testifying Expert. Publications which exist only behind a
19 paywall or in print shall be considered as not readily available publicly.

20 4.1.4 A list of all other case(s), wherever those cases took place, in which,
21 during the previous 4 years, the Testifying Expert testified as an expert at trial or by deposition,
22 including the tribunal and case number.

1 4.1.5 A statement of the terms of the compensation and of the compensation
2 paid and/or to be paid to the Testifying Expert for the Testifying Expert's work and testimony in
3 the case.

4 4.2 Testifying Expert reports shall be served via email. Except to the extent included
5 within a Testifying Expert's report, the information required by subparagraphs 4.1.1 - 4.1.5
6 above shall be produced electronically in a manner agreed to by All Parties and, and, with
7 respect to paragraph 4.1.1, in machine-readable format, where feasible. All Parties shall meet
8 and confer in good faith to attempt to establish, no later than 15 days after the close of fact
9 discovery, an agreed method for ensuring that the receiving parties are able to complete receipt
10 of the materials by the due date.

11 4.3 Paragraphs 4.1.1 - 4.1.5 above are not intended to limit the ability of any Party to
12 prepare and use demonstrative exhibits, including demonstrative exhibits that may relate to a
13 Testifying Expert's testimony, during the course of any deposition, hearing, or trial. The use and
14 disclosure of any such demonstrative exhibits shall be governed by the Federal Rules of
15 Evidence, the Federal Rules of Civil Procedure, and this Court's Local Rules and Orders.

16 5. Expert materials not requiring disclosure

17 5.1 Notwithstanding the foregoing and the Federal Rules of Civil Procedure, and
18 except as otherwise required by paragraph 5.2 below, the following materials² shall not be
19 subject to discovery or disclosure by any method (including by deposition):
20

21 ² Paragraph 5.1 (including subparagraphs 5.1.1 through 5.1.8) shall apply to materials created or
22 communications occurring after the initiation of the Action (i.e., post-Action Documents and
23 communications). Paragraph 5.1 (including subparagraphs 5.1.1 through 5.1.8) shall also apply
24 to materials created or communications occurring prior to the initiation of the Action (i.e., pre-
Action Documents and communications), provided that (i) with respect to subparagraphs 5.1.1(a)
and 5.1.1(b), all participants in the communication (a) were retained or employed by, on behalf

5.1.1 The content of communications, whether oral or written, only among or between:

- (a) Counsel and a Testifying Expert, Consultant, and/or any Staff assisting the Testifying Expert or Consultant, except to the extent the Testifying Expert relies upon such communications as a basis or reason for his or her opinions;
- (b) a Testifying Expert or Consultant and other Testifying Experts and Consultants, as well as any Staff assisting such Testifying Experts or Consultants, except to the extent the Testifying Expert relies upon such communications as a basis or reason for his or her opinions; and
- (c) a Testifying Expert or Consultant and any Staff assisting such Testifying Expert or Consultant.³

of, or represented the same Party at the time of the communication and the communication was made in connection with, or in anticipation of, the Action or, with respect to Amazon, any Related Action, or (b) all participants in the communication were retained or employed by, on behalf of, or represented Plaintiffs, or investigating states that did not become Plaintiffs, at the time of the communication and the communication was made in connection with, or in anticipation of, the Action; and (ii) with respect to subparagraph 5.1.2, the Testifying Expert was retained or employed by or on behalf of a Party in the Action or, with respect to Amazon, any Related Action at the time the materials were prepared, and the materials were prepared on behalf of the same Party that retained or employed the Testifying Expert in the Action or, with respect to Amazon, any Related Action, and the materials were prepared in connection with, or in anticipation of, the Action or, with respect to Amazon, any Related Action.

³ For purposes of this Stipulation and Order, “Plaintiffs’ Counsel” includes Counsel for any Plaintiff in the Action and “Defendant’s Counsel” includes Counsel for any Defendant in the Action or any Related Action. Communications between or among Counsel for (a) different Plaintiffs in this Action or (b) different Defendants (if additional defendants are later added to the Action or any Related Action) are included within this provision. Additionally, notwithstanding this provision, this expert stipulation does not, and is not intended to, abridge the attorney-client privilege.

1 5.1.2 Drafts of Testifying Expert reports, affidavits, declarations, or other
2 Testifying Expert materials, including, without limitation:

- 3 (a) draft studies, analyses, opinions, or written expert testimony
4 prepared in connection with the Action or any Related Action;
5 (b) draft Testifying Expert work papers prepared in connection with
6 the Action or any Related Action; and
7 (c) draft computer code (including queries), preliminary or
8 intermediate calculations, computations, modeling, intermediate
9 working data files, log files reflecting draft computer code, or data
10 runs prepared in connection with the Action or any Related Action,
11 except as described in paragraph 4.1.1.

12 5.1.3 The notes of a Testifying Expert, Consultant, or Staff, except for notes of
13 interviews of persons where the Testifying Expert, Consultant, or Staff participated in or
14 conducted the interview and where the Testifying Expert relied on the interview in forming any
15 opinions in his or her final report.

16 5.1.4 Any comments, whether oral or written, related to a final or draft report,
17 affidavit, declaration, or potential testimony of a Testifying Expert prepared in connection with
18 the Action or any Related Action by:

- 19 (a) Counsel;
20 (b) a Consultant;
21 (c) Staff;
22 (d) any other Testifying Expert;
23 (e) any other Consultant; or
24

(f) Staff of another Testifying Expert or Consultant.

5.1.5 Budgets, invoices, bills, receipts, or time records concerning Testifying Experts, Consultants, or Staff. Notwithstanding this provision, any Party may inquire into a Testifying Expert's compensation in this matter, including the Testifying Expert's hourly rates, the total hours spent by the Testifying Expert and staff members in connection with this Action, and any other payments or consideration received by the Testifying Expert relating to work in the Action.

5.1.6 Copies of programs, software, or instructions that are commercially available at a reasonable cost.

5.1.7 Documents that are readily available publicly, provided that they are identified with sufficient specificity to allow the opposing side to locate and obtain the Documents. Publications which exist only behind a paywall or in print shall be considered as not readily available publicly.

5.1.8 Documents that have previously been produced during discovery in the Action, provided that they are identified by Bates number in the Testifying Expert's report.

5.2 Notwithstanding any provision in paragraph 5 (including all subparagraphs), All Parties must produce (according to paragraphs 4.1.1, 4.1.2, and 4.2 above) all materials that:

(a) constitute facts or data that the Testifying Expert relied on in forming the opinions expressed in his or her report; or

(b) constitute assumptions that the Testifying Expert relied on in forming the opinions expressed in his or her report.

Information, communications, materials, or Documents upon which the Testifying Expert relies as a basis for their opinions are discoverable. For the avoidance of doubt, nothing herein relieves

1 a Testifying Expert or Party of the duty to identify the facts, data, and assumptions that the
2 Testifying Expert relied upon as a basis for their opinions.

3 5.3 Further, notwithstanding the limitations contained in subparagraphs 5.1.1 - 5.1.8
4 above, an expert may be asked at a deposition or trial:

5 (a) to identify and generally describe what data, facts, algorithms,
6 modeling, regression analyses and source code the expert
7 reviewed, investigated or considered but did not rely on or
8 otherwise use, and

9 (b) to describe the reasons for reviewing—but not using or relying
10 on—any such data, facts, algorithms, modeling, analyses or source
11 code.

12 5.4 All Parties are not required to produce or exchange logs reflecting any of the
13 aforementioned items that are not subject to discovery or production pursuant to this Stipulation
14 and Order.

15 6. Materials relied on in reports

16 6.1 In formulating the opinions expressed in their expert reports, a Party's Testifying
17 Experts shall not rely on documents, data, or information requested in discovery and not
18 produced to the other Party by the close of fact discovery, except (a) by agreement between the
19 Parties or (b) as ordered by the Court.

Stipulated to and respectfully submitted this 29th day of January, 2024, by:

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[PROPOSED] ORDER

IT IS SO ORDERED.

DATED this ____ day of _____, 2024.

JOHN H. CHUN
UNITED STATES DISTRICT JUDGE

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